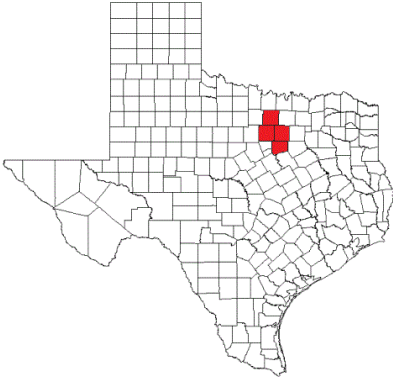


Payday and Auto Title Lending in Texas

Fort Worth MD 2015

Fort Worth-Arlington Metropolitan Division

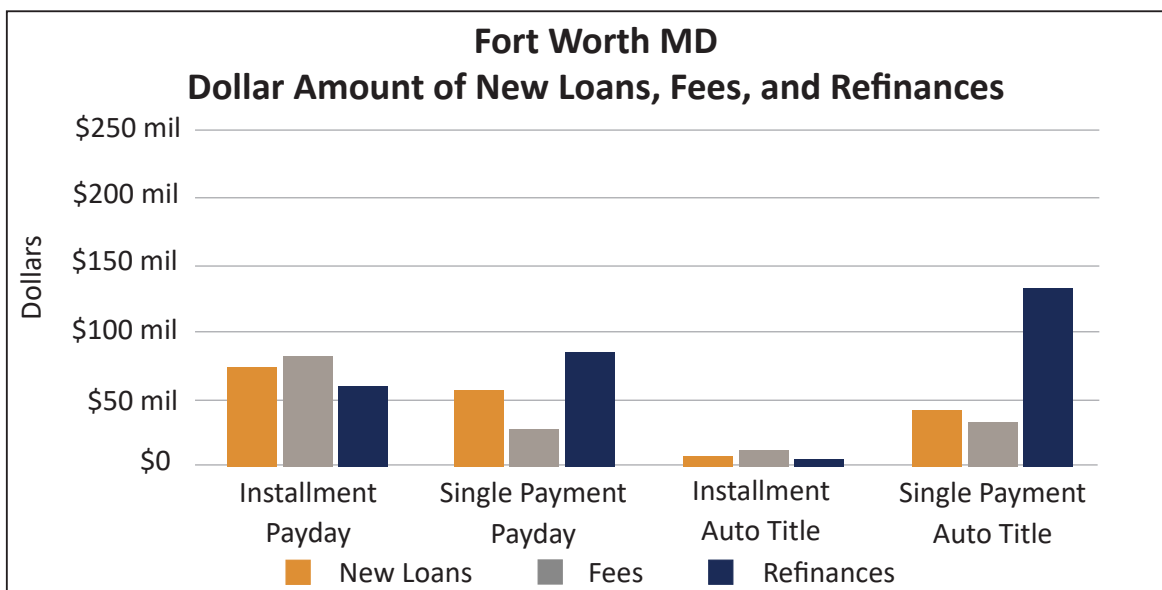


- **Store Locations:** 253
- **New Loans:** \$182,082,387
- **Fee Charges:** \$157,174,170
- **Refinances:** \$284,661,106
- **Repossessions (Auto Title):** 5,254 or 101 cars per week
- **Repossession Rate:** 19% of borrowers had car repossessed

Refinances and High Fees Continue to Drive Costs

Payday and auto title businesses in Texas offer two main loan types: single payment loans, due in full in 2 weeks or 1 month, and installment loans, due in a series of payments over a period of up to 6 months. Longer loan terms mean installment loans have fewer refinances, but even higher fees.

- **In the Fort Worth MD, refinances make up 64% of single payment loan transactions.**
- **On average, installment borrowers paid \$1.16 in fees for every dollar borrowed.**
- **Across all four loan types, the average cost to repay a \$500 loan with no refinances is \$585 to \$1,089. For borrowers who refinance, the average cost to repay a \$500 loan can reach over \$3,000.** Average APRs for payday and auto title loans in the Fort Worth MD range from 214% to 502% (see table on back).



Payday and Auto Title Lending in Texas

Fort Worth MD at a Glance: Profile of Loan Terms and Repayment, \$500 Loan

	Installment Payday	Single Payment Payday	Installment Auto Title	Single Payment Auto Title
Average Loan Term (Days)	154	17	169	29
Average Fees per \$100	\$113.66	\$22.89	\$93.96	\$16.19
Ave. Annual Percentage Rate (APR)	413%	502%	326%	214%
Amount Repaid with No Refinances	\$1,089.36	\$616.81	\$992.88	\$584.94
Percent of Borrowers Who Refinance (Ave. of Quarterly Rates)	10.74%	49.06%	12.43%	49.99%
Average Refinances per Borrower	6.08	5.30	4.20	6.20
Amount Repaid with Ave. Refinances	\$4,670.54	\$1,235.43	\$3,064.21	\$1,111.53

Installment Payday Loans are Top Fee Driver with Over 50% of Total Fees

The dollar amount of new loans decreased by 4%, while refinances increased by 8% and fees by 29%. An increase in the number of refinances of installment payday loans was the primary reason for the higher fees. Though the annual percentage rate for installment payday loans decreased from 2014 to 2015, from 429% to 413%, an increase in loan terms coupled with higher numbers of refinances among borrowers who refinanced the loans led to an 81% increase in the fees charged per dollar borrowed, from \$0.64 in 2014 to \$1.16 in 2015. Depending on the loan terms, **fees for one installment loan are often the same as fees charged for 5 to 12 single payment loan transactions.**

